

**WB-46 MULTIPLE COUNTER-PROPOSAL**

1 **A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this Multiple**  
2 **Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective buyers. This**  
3 **Multiple Counter-Proposal is not binding on Seller or Buyer until Seller's binding acceptance per lines 40-42. Seller or Buyer**  
4 **may withdraw their Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to binding acceptance**  
5 **per lines 40-42.**

6 The Offer to Purchase dated \_\_\_\_\_ and signed by Buyer, \_\_\_\_\_,  
7 for purchase of real estate at \_\_\_\_\_  
8 is rejected and the following Multiple Counter-Proposal is made. **All terms and conditions remain the same as stated in**  
9 **the Offer to Purchase except the following: [CAUTION: This Multiple Counter-Proposal does not include the terms**  
10 **or conditions in any other counter-offer or multiple counter-proposal unless incorporated by reference.]**

11 \_\_\_\_\_  
12 \_\_\_\_\_  
13 \_\_\_\_\_  
14 \_\_\_\_\_  
15 \_\_\_\_\_  
16 \_\_\_\_\_  
17 \_\_\_\_\_  
18 \_\_\_\_\_

19 Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this  
20 transaction. This Multiple Counter-Proposal by Seller will expire and be null and void unless an approved copy (see lines  
21 28-30) is delivered to Seller in any manner authorized in the Offer to Purchase on or before \_\_\_\_\_. This  
22 Multiple Counter-Proposal was drafted by \_\_\_\_\_

23 on \_\_\_\_\_ Licensee and Firm ▲  
24 Date ▲  
25 (X) \_\_\_\_\_ (X) \_\_\_\_\_  
26 Seller's Signature ▲ Date ▲ Seller's Signature Date ▲

**APPROVAL BY BUYER**

28 This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on  
29 Buyer or Seller until binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 40-42) on  
30 or before \_\_\_\_\_.

31 **NOTE: If the above Multiple Counter-Proposal by Seller is not approved by Buyer in its entirety, do not use this form for a**  
32 **counter-offer by Buyer. Instead, submit a Counter-Offer (WB-44) or a new offer to purchase.**

33 (X) \_\_\_\_\_ (X) \_\_\_\_\_  
34 Buyer's Signature ▲ Date ▲ Buyer's Signature ▲ Date ▲

35 This Multiple Counter-Proposal was presented to Buyer by \_\_\_\_\_  
36 \_\_\_\_\_ on \_\_\_\_\_, at \_\_\_\_\_  
37 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲

38 This Multiple Counter-Proposal is (rejected) (countered) **STRIKE ONE** (Buyer's Initials) \_\_\_\_\_

**ACCEPTANCE BY SELLER**

40 By signing below, Seller accepts Buyer's approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal  
41 shall be binding on Seller and Buyer only if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any  
42 manner authorized in the Offer to Purchase on or before the deadline stated at line 30.

43 **NOTE: Seller should not sign below if there is an existing accepted offer unless this Multiple Counter-Proposal**  
44 **provides for a secondary offer.**

45 (X) \_\_\_\_\_ (X) \_\_\_\_\_  
46 Seller's Signature ▲ Date ▲ Seller's Signature ▲ Date ▲

47 The Multiple Counter-Proposal approved by Buyer was presented to Seller by \_\_\_\_\_  
48 \_\_\_\_\_ on \_\_\_\_\_, at \_\_\_\_\_  
49 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲

50 This Multiple Counter-Proposal approved by Buyer is (rejected) (countered) **STRIKE ONE** (Seller's Initials) \_\_\_\_\_